+91 265 2335444, 2335757, 2358236
2342262, 2334141
PHONE

+91 265 2335758
FAX

Transpek
Creative Chemistry

Transpek Industry Limited
Off : 4th Floor, Lilleria 1038,
Gotri Sevasi Road,
Vadodara - 390021. Gujarat (India)
Ph. : 0265-6700300 - 301

Date: 8th December, 2021

To,
BSE Limited
P.J. Towers,
Dalal Street, Mumbai – 400 001
Ref: Scrip Code: 506687

Subject: Investor Presentation

Dear Sir/Madam,

Pursuant to Regulation 30(6) of the Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements), Regulations, 2015, we enclose herewith Investor presentation for December, 2021.

The aforementioned presentation will also be uploaded on the Company's website viz. www.transpek.com.

We request you to take the above on your records and acknowledge receipt.

Thanking you,

Yours faithfully,
For Transpek Industry Limited

TRANSPEK INDUSTRY LIMITED • VADODARA •

Bimal V. Mehta
Managing Director
DIN: 00081171

a transpek assurance

Works:
At. & Post: Ekalbara
Taluka: Padra
Dist.: Vadodara - 391 440
Gujarat (India)
Ph.: +91-2662-244444, 244318, 244309
Fax: +91-2662-244439, 244207

Company Identification No.: L23205GJ1965PLC001343

www.transpek.com
WEBSITE
inquiry@transpek.com
EMAIL

Transpek Industry Limited

Investor Presentation

December 2021

Safe Harbour

This presentation and the accompanying slides (the "Presentation"), which have been prepared by **Transpek Industry Limited** (the "Company"), have been prepared solely for information purposes and do not constitute any offer, recommendation or invitation to purchase or subscribe for any securities, and shall not form the basis or be relied on in connection with any contract or binding commitment what so ever. No offering of securities of the Company will be made except by means of a statutory offering document containing detailed information about the Company.

This Presentation has been prepared by the Company based on information and data which the Company considers reliable, but the Company makes no representation or warranty, express or implied, whatsoever, and no reliance shall be placed on, the truth, accuracy, completeness, fairness and reasonableness of the contents of this Presentation. This Presentation may not be all inclusive and may not contain all of the information that you may consider material. Any liability in respect of the contents of, or any omission from, this Presentation is expressly excluded.

Certain matters discussed in this Presentation may contain statements regarding the Company's market opportunity and business prospects that are individually and collectively forward-looking statements. Such forward-looking statements are not guarantees of future performance and are subject to known and unknown risks, uncertainties and assumptions that are difficult to predict. These risks and uncertainties include, but are not limited to, the performance of the Indian economy and of the economies of various international markets, the performance of the industry in India and world-wide, competition, the company's ability to successfully implement its strategy, the Company's future levels of growth and expansion, technological implementation, changes and advancements, changes in revenue, income or cash flows, the Company's market preferences and its exposure to market risks, as well as other risks. The Company's actual results, levels of activity, performance or achievements could differ materially and adversely from results expressed in or implied by this Presentation. The Company assumes no obligation to update any forward-looking information contained in this Presentation. Any forward-looking statements and projections made by third parties included in this Presentation are not adopted by the Company and the Company is not responsible for such third-party statements and projections.

Q2 FY22 - Financial Highlights

Business Highlights

Business performance has seen a significant improvement over the last two quarters. The revenues in H1FY22 were better as compared to the same period last year. The application volumes are gradually restoring providing opportunity for the company to increase its revenues.

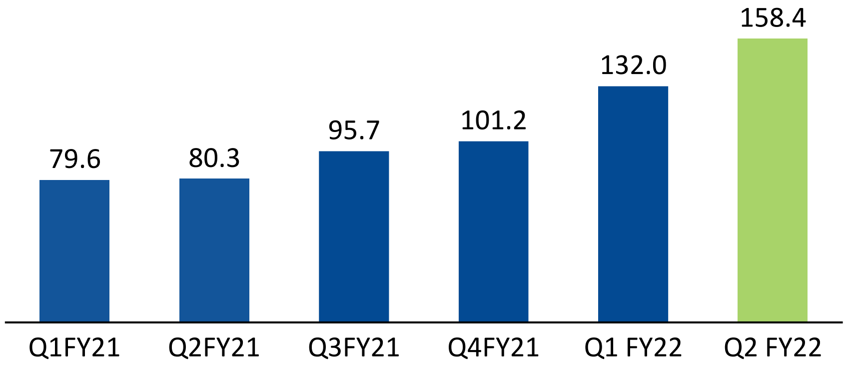
As a strategic move, derisking in terms of customer, product and regional concentration is going on and we have seen some small shift in regional spread. We also introduced three new products in the last 6 months. While initial volumes are small, they are expected to grow over the next few years. These products have applications in agrochemicals and pharmaceuticals.

Even though the overall uncertainty continues to prevail, with the world now learning to live with the pandemic and reasonably good vaccination drive across the world, the Company believes that the situation will further improve in terms of volume growth.

A major challenge being faced by the Chemical Industry is of the cost and management of logistics. While we have some challenges, we are able to manage the logistics reasonably well so far with a focused approach.

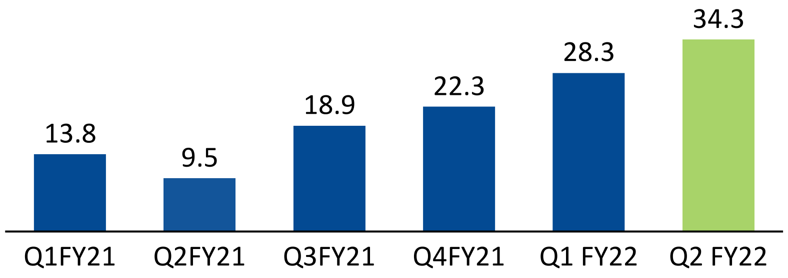
Sequential Improvement in Performance

Revenue* (Rs. In Cr)



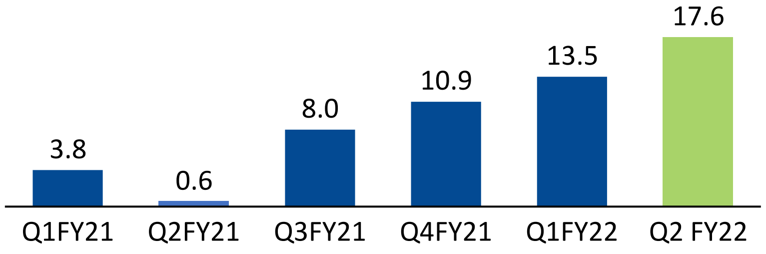
EBITDA* (Rs. In Cr)

Margin	**17.4%**	**11.8%**	**19.7%**	**22.0%**	**21.4%**	**21.6%**

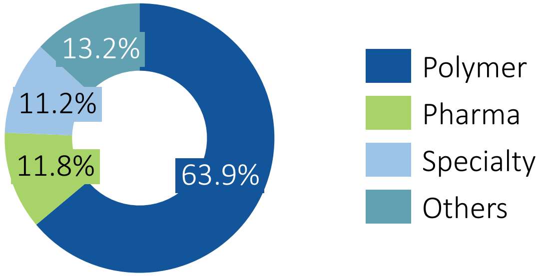


PAT (Rs. In Cr)

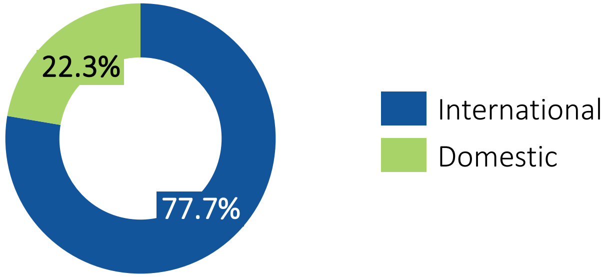
4.7%	**0.7%**	**8.4%**	**10.8%**	**10.2%**	**11.1%**



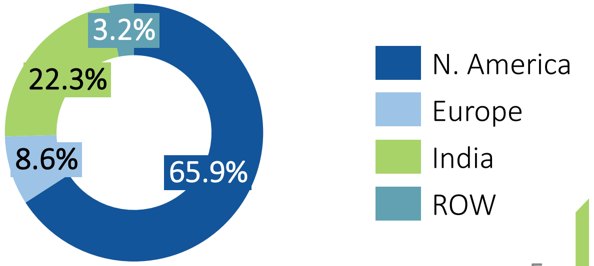
Q2 FY22 Sales Distribution based on Application



Q2 FY22 - Revenue Breakup



Q2 FY22 - Region wise break up

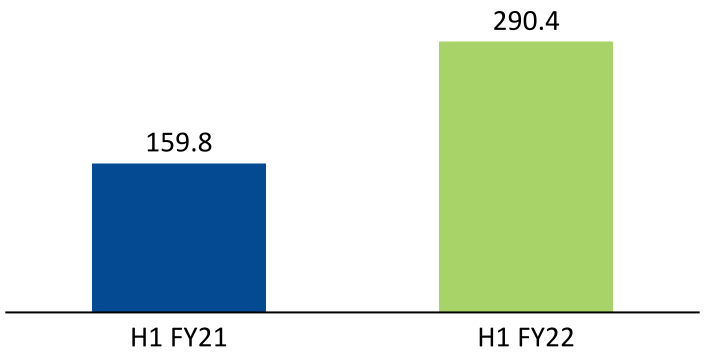


*Includes other income as major part of TIL's other income consists of Export incentives and duty drawbacks that are directly linked to the export sales

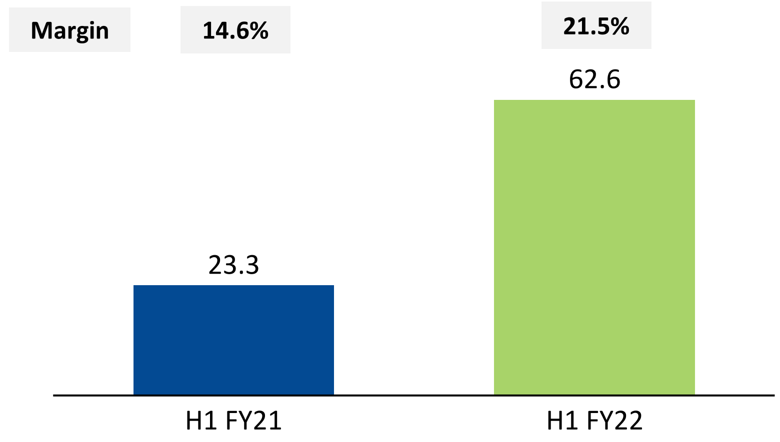
Sequential Improvement in Performance

Transpek Creative Chemistry

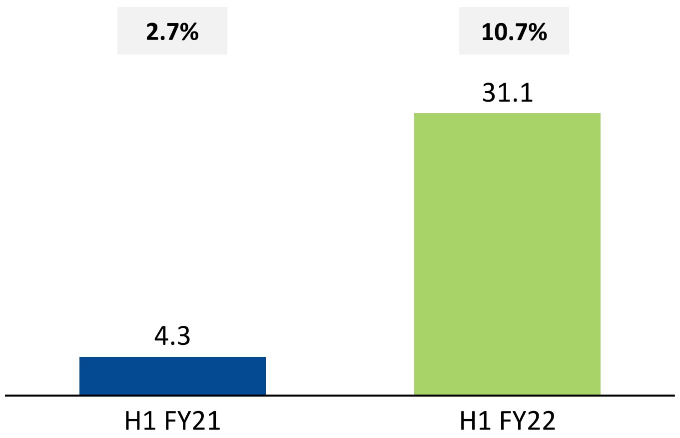
Revenue* (Rs. In Cr)



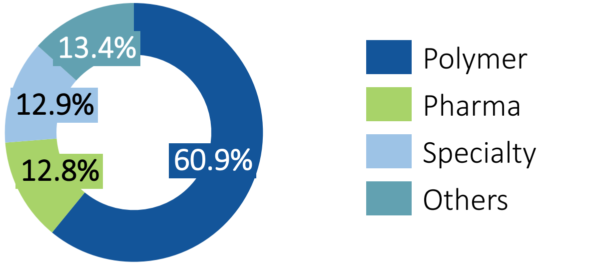
EBITDA* (Rs. In Cr)



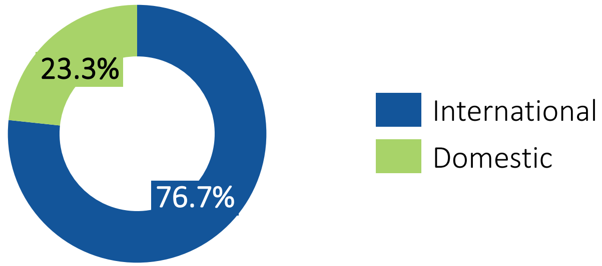
PAT (Rs. In Cr)



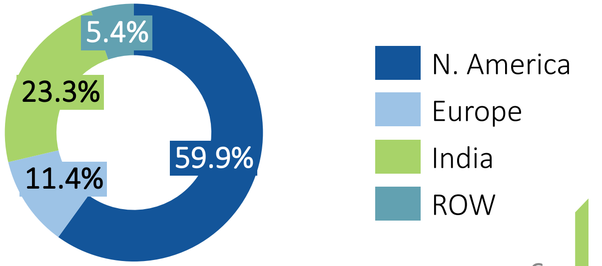
H1 FY22 Sales Distribution based on Application



H1 FY22 - Revenue Breakup



H1 FY22 - Region wise break up



*Includes other income as major part of TIL's other income consists of Export incentives and duty drawbacks that are directly linked to the export sales

Q2FY22 - Consolidated Profit & Loss Account

Particulars (Rs. Crores)	Q2FY22	Q2FY21	Y-o-Y	H1FY22	H1FY21	Y-o-Y
Revenue from Operations	154.7	77.3		276.4	151.9	
Other Income	3.8	3.0		14.0	7.9	
Total Revenue from operations	**158.4**	**80.2**	***97.4%***	**290.4**	**159.8**	***81.7%***
Cost of materials consumed	90.8	41.7		155.1	74.5	
Purchases of stock-in-trade	0	0		0	0	
Changes in inventories of finished goods, work-in-progress and stock-in-trade	-13.7	-4.9		-14.0	-5.0	
Total Raw Material	77.1	36.9		141.1	69.4	
Employee Expenses	12.9	11.0		25.8	23.1	
Other Expenses	34.2	22.9		61.0	44.0	
EBITDA (Including Other Income)	**34.3**	**9.5**	***261.7%***	**62.6**	**23.3**	***168.5%***
EBITDA Margin (%)	***21.6%***	***11.8%***		***21.5%***	***14.6%***	
Depreciation	7.2	6.9		14.5	13.7	
EBIT	***27.0***	***2.6***	***958.1%***	**48.1**	**9.6**	***399.7%***
EBIT Margin (%)	***17.5%***	***3.3%***		***17.4%***	***6.3%***	
Finance Cost	2.7	2.6		5.0	*5.5*	
Exceptional Item	0	0		0	0	
Profit before Tax	**24.4**	**0.0**	**-**	**43.0**	**4.1**	***939.6%***
Tax	6.8	-0.6		11.9	-0.2	
Profit After Tax	***17.6***	***0.6***	**-**	**31.1**	**4.3**	***617.0%***
PAT Margin (%)	***11.1%***	***0.7%***		***10.7%***	***2.7%***	
EPS (in Rs.)	31.50	1.03		55.7	7.77	

Sep’21 - Consolidated Balance Sheet

Transpek Creative Chemistry

Liabilities (Rs. Crores)	Sep-21	Mar-21
Equity		
Equity Share capital	5.6	5.6
Other Equity	431.2	374.2
Total Equity	**436.8**	**379.8**
Financial liabilities		
(i) Borrowings	40.7	44.3
(ii) Lease liabilities	6.7	7.1
Provisions	3.0	3.1
Deferred tax liabilities (Net)	66.1	58.5
Total Non Current Liabilities	**116.4**	**113.0**
Financial liabilities		
(i) Borrowings	71.6	27.0
(ii) Trade Payables	71.6	36.2
(iii) Other financial liabilities	12.1	32.4
(iv) Lease liabilities	6.0	9.2
Provisions	0.3	0.3
Other current liabilities	2.0	1.3
Current tax liabilities (Net)	0.7	0.2
Total Current Liabilities	**164.3**	**106.4**
Total Equity and Liabilities	**717.5**	**599.2**

Assets (Rs. Crores)	Sep-21	Mar-21
Non Current assets		
Property, Plant and Equipment	268.0	271.5
Capital work-in-progress	18.6	13.9
Right to use of lease assets	12.0	15.6
Investment In subsidiary	0.0	0.0
Financial Assets		
(i) Investments	179.5	142.1
(iii) Loans	0.0	0.9
(ii) Other financial assets	2.3	1.2
Other non-current assets	2.9	0.3
Total Non Current Assets	**483.2**	**445.5**
Current Assets		
Inventories	58.3	36.7
Financial Assets		
(i) Trade receivables	88.8	76.1
(ii) Cash and cash equivalents	12.5	15.5
(iii) Bank balances other than above	43.3	6.7
(iv) Loans	0.0	0.0
(v) Other financial assets	3.5	3.1
Other current assets	27.8	15.6
Total Current Assets	**234.3**	**153.7**
Total Assets	**717.5**	**599.2**

Sep'21 - Consolidated Cash Flow Statement

Particulars (Rs. Crores)	Sep-21	Sep-20
Net Profit Before Tax	**43.0**	**4.1**
Adjustments for: Non Cash Items / Other Investment or Financial Items	21.4	15.5
Operating profit before working capital changes	**64.4**	**19.6**
Changes in working capital	-6.7	26.6
Cash generated from Operations	**57.7**	**46.2**
Direct taxes paid (net of refund)	11.5	0.4
Net Cash from Operating Activities	**46.2**	**46.6**
Net Cash from Investing Activities	**-52.1**	**-9.3**
Net Cash from Financing Activities	**3.1**	**-29.1**
Net Decrease in Cash and Cash equivalents	**-2.9**	**8.2**
Add: Cash & Cash equivalents at the beginning of the period	15.3	0.4
Cash & Cash equivalents at the end of the period	**12.4**	**8.6**

FAQ's

Transpek
Creative Chemistry

Project & Capex

- The management periodically reviews the situation and would announce any significant change in the status.
- The Capex for next two years will be based on the timing of the introduction of new products and any significant investment will be announced appropriately.

Logistic & Sourcing

- The company has not faced any major sourcing issues.

Long Term Agreement

- The business has been recovering and has reached to good volume in H1 FY 2022.
- It is expected that the volumes will continue to be good for the coming period.

EBITDA

- Average expected EBITDA is about 16% to 20%. However, this can go beyond this range up or down as it is dependent on product mix (based on the demand), pricing and volumes.

Transpek at Glance

About us

Environment Protection

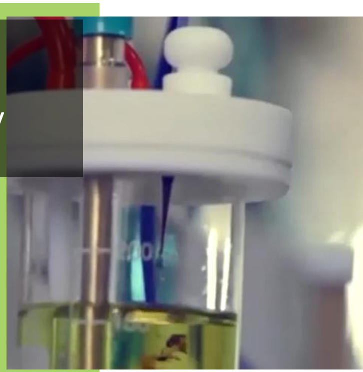
Founded by Shri. Govindji Shroff in 1965

Over three decades of presence in the international market

Part of Excel group of companies

Over 5 decades experience in Sulphur and Chlorine Chemistry

Creative Chemistry



Customer Focus

Exploring every possible compound from Sulphur and Chlorine

Headquartered in Vadodara, - approximately 400 kms from Nhava Sheva

Our journey over five decades

1965
Incorporated Transpek Industry Pvt. Ltd. for manufacturing Acrylic Sheets

1968
Strategic diversification to chemical manufacturing business

1978
Invitation to public for Initial Public Offer

1979
Started manufacturing of Thionyl Chloride (First Company to do so in Asia)

1986
Started Exporting Chemicals

1987
Started manufacturing Chloro Acetyl Chloride (First Indian Company to do so)

2000
Transferred Sulphoxylates Division to Transpek Silox Industry Ltd.

2004
Set up of First Multi Purpose Acid Chloride Plant

2012
Significant strategic shift from Thionyl Chloride to various Acid Chlorides

2017
Long term supply agreement with global chemical giant

2018
Started supplying under long term supply agreement and became big global player in acid chlorides

Completed in 2015

Our products are supplied to varied industries

Leading global supplier for **'Chlorinated Products'** to various industry sectors ranging from Pharmaceuticals, Agrochemicals and dyes to pigments.

Polymers

Pharma

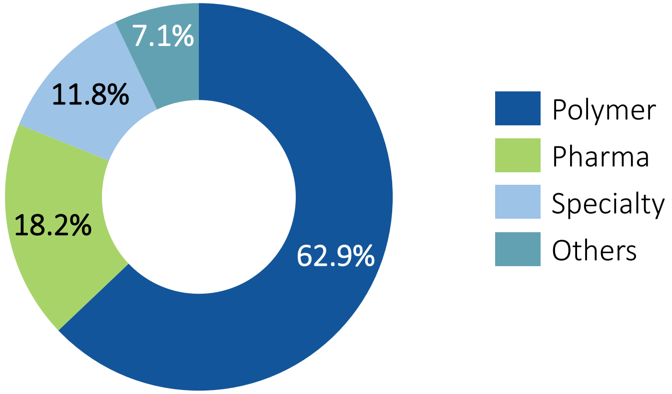
Specialty Chemicals

Agro Chemicals

Cosmetics

Dyes

FY21 Sales Distribution based on Application



Our products have multiple applications

Diversified Products Across India's Fastest Growing Industries

Specialty Chemicals

- 2, 4, 6 Trimethyl Benzoyl Chloride
- Octanoyl chloride
- Propargyl Chloride Solution

Surfactants

- Cocoyl Chloride
- Diethylene Glycol Dichloride
- Isononanoyl Chloride
- Lauroyl chloride

Agrochemicals

- 2-Methoxyethyl chloride
- 2-Propoxyethyl chloride
- Methoxyacetyl chloride
- n-Butyryl chloride
- n-Valeroyl Chloride
- Octanoyl chloride
- Propargyl Chloride Solution
- Sulphur Dichloride
- Thionyl Chloride

Dyes

- 2-Chloroethylamine Hydrochloride Solution
- Isophthaloyl Chloride
- m-Nitrobenzoyl chloride
- p-Nitrobenzoyl Chloride
- Sulphur Dichloride
- Sulphur Monochloride
- Terephthaloyl chloride
- Thionyl Chloride

Polymers

- 2-Ethylhexanoyl chloride
- Isononanoyl Chloride
- Isophthaloyl Chloride
- Neodecanoyl Chloride
- Octanoyl chloride
- Pivaloyl chloride
- Terephthaloyl chloride

Pharma

- 2-Chloroethylamine Hydrochloride Solution
- 4-Chlorobutyryl Chloride
- 2-Methoxyethyl chloride
- Diethylene Glycol Dichloride
- Isobutyryl chloride
- Lauroyl chloride
- Methoxyacetyl chloride
- n-Butyryl chloride
- n-Decanoyl chloride
- n-Octyl chloride
- n-Valeroyl Chloride
- o-Toluoyl chloride
- Octanoyl chloride
- Pivaloyl chloride
- p-Nitrobenzoyl Chloride
- Propargyl Chloride Solution
- Sulphur Dichloride
- Triethyleneglycol Dichloride
- Thionyl Chloride

"The company has a **strong experience** in manufacturing of products using chlorinated chemistry presenting **unending opportunities for supply of intermediates and specialty chemicals** suitable for **multiple applications**".

Our capabilities developed over years

Research & Development

- In house development of products
- DSIR approved R&D Facility
- R&D Lab approved by MS University of Baroda for PhD research
- Kilo lab and Pilot plants for trials before commercializing plants

Sustainability Ratings

- **ECOVADIS Sustainability platform** – the company is rated very high with **'Silver Badge'**
- One of those few Indian companies to have a separate Process safety function which was set up many years back.

ecovadis
Business Sustainability Ratings

Logistics

- Over 600 ISO tank management with own ISO tank repairs and cleaning stations

Manufacturing Capabilities

- Over 50 years of experience
- Unique recycling system with closed loop chemistry
- Expertise in chlorination chemistry

Customer Base

- Long lasting and strong relationship with domestic and international buyers

Supply Chain

- Stable association with vendors and service providers

Our clients trust in our capabilities & chemistries

Transpek
reative Chemistry

Company has built an excellent reputation globally – Testament to our Reliability and Trustworthiness

Contract Period

10 years
Exclusive contract with a
'MNC Giant'

Products

Supply of 'Acid Chlorides'

Global Player

'Global Recognition and Visibility'

- Long-term supply agreement commenced from 1st January 2018
- High performance product with dedicated manufacturing facility
- Positive effect on the turnover of the Company
- Augmented already solid reputation among Global Chemical Giants.
- EPS accretive

Our plants are multipurpose and multiproduct

Ekalbara

Located **~25 km away from the headquarter location at Vadodara, Gujarat.**

- Strategically located in largest chemical manufacturing zone
- ~ 400 kms away from Nhava Sheva Seaport, Mumbai
- Mundra, Pipavav and Hazira seaports are also well in reach
- Vadodara is also having ICD (Inland Container Depot) which is well connected to rail network with different regional ports

- Dedicated **multipurpose and multiproduct plants spread over 100 acres with total production capacity of 66,000 MTPA.**
- Having an expert team of engineers for **Process Scale-up, Plant Design, Erection, and Commissioning**
- Having a facility to take up **contract manufacturing as well as job work facility for our customers to provide them economically viable solutions.**
- Handle projects for global clients in the areas of **pharmaceuticals, agrochemicals and specialty chemicals by deploying our expertise in chlorination technology along with other core technologies**

Note: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

Our R & D facility is recognized by Government of India

Research & Development

- Developed a comprehensive in-house R&D facility recognized by the Department of Science & Technology, Government of India, which is equipped with latest technology and equipment
- Every new and existing product undergoes a constant research at our lab
- Derived competitive edge in manufacturing of Acid Chlorides and Alkyl Chlorides, which have wide applications. We have developed several products and started its commercial production and supply.
- We have the facility of gram lab, kilo lab and pilot plant to scale up the process.
- It also approved by Maharaja Sayajirao University of Vadodara for allowing students pursuing Doctorate of Philosophy (Ph. D) to conduct research and experiments.

Our top management is committed to process safety

PHA

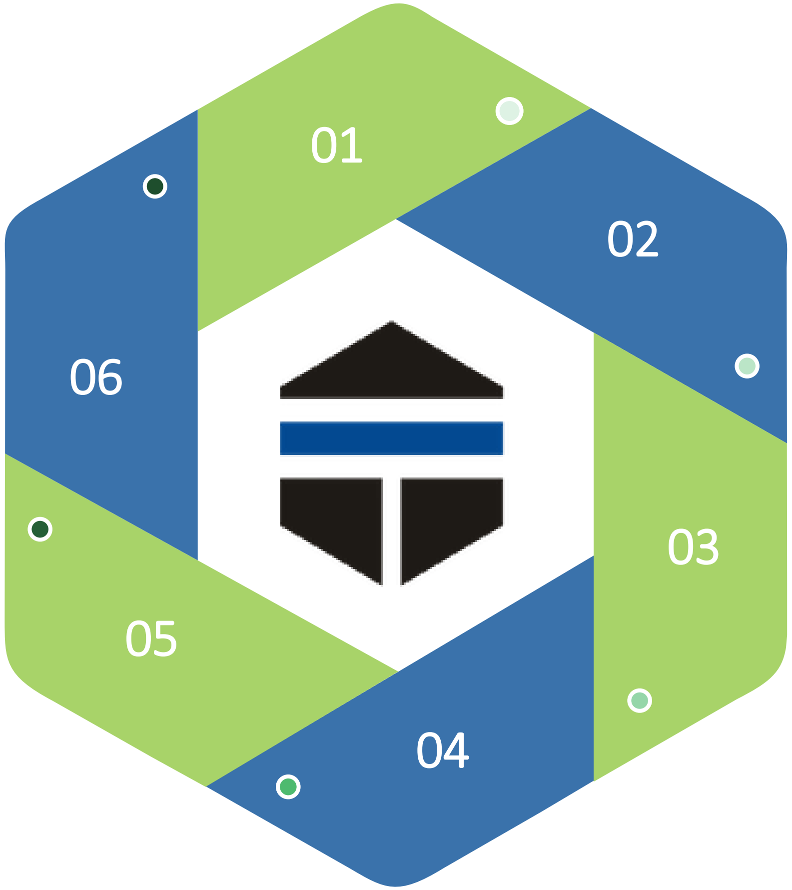
- Process Hazard Analysis conducted for all products and processes

Top Management

- Total commitment and involvement of the top management in process safety

Compliance

- Frequent and Regular Audits
- Time bound corrective and preventive actions



Chemical Release

- Dispersion Modeling Studies
- Storage Quantity Reduction
- Mechanical Integrity of Equipment

PSSR

- Pre-Startup safety revisions for new and changed processes

Management of Change

- Well defined process for change
- Comprehensive Review for changes and pre implementation studies

Separate Process Safety Management Team

- Chemical Engineers
- Chemists
- Safety Professionals
- Automation Professionals

Our transportation is safe, systematic and sustainable

Logistics

- Safe, systematic and sustainable transportation is a **key challenge to ever changing global chemical industry**
- **Pioneers in developing in-house ISO Tank station which is well equipped with state-of-the-art technology**
- We manage over 600 ISO Tanks for safe and secure transportation of our products
- Each tank is closely monitored for its efficient utilization and periodically inspected by competent authority
- Our team provides end to end support to deliver the material in ISO Tanks
- **Facilitated many customers in transitioning to use ISO Tanks using our technological competence**

Packaging

- We offer different sizes of drum packing for our products which are **UN approved and certified by Indian Institute of Packaging**
- All packing, marking and labeling are prepare & ship **as per IMDG and IATA guidelines**

Our products are delivered across the globe

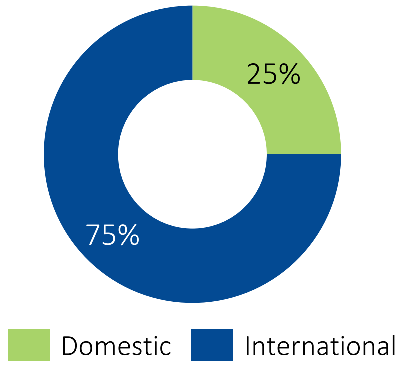
One of the Pioneering Global Exporters from India since 1986

Long term relations with Leading Global Chemical Giants

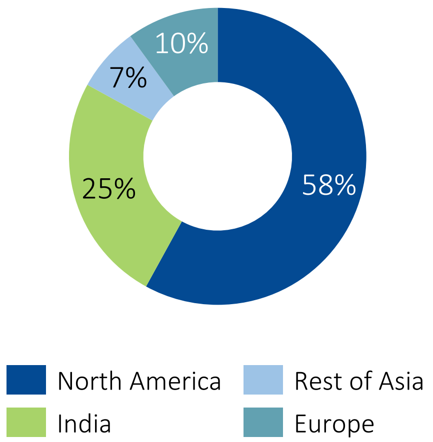
For India & The World

Presence across **14** Countries

FY21 - Revenue Breakup



FY21 - Region-wise Breakup



Note: Maps not to scale. All data, information, and maps are provided "as is" without warranty or any representation of accuracy, timeliness or completeness

Our board has vast industry experience

Mr. Ashwin C. Shroff | Chairman

He is a science graduate, Mr. Shroff have emerged stronger, helping the growth of Industrial chemicals, Agro chemicals and Environment related businesses. He was the President o Indian Chemical Council (1996–1998). He is member of FICCI Environment Committee and FICCI Chemicals Committee

Mr. Bimal Mehta | Managing Director

He is a qualified CA by profession. He has worked on C level positions in Indian and multi-national companies. He has 33 years of experience in Business Strategy, Market Growth, Customer Relationships and Finance

Mr. Atul G. Shroff | Director

He had been the MD of the Company from 1981 to Nov 2017, has grown through the ranks of the Company since its inception. His keen sense of understanding the chemical processes has resulted in development of several innovative and appropriate improvements in our various plants

Mr. Dipesh K. Shroff | Director

He holds a Diploma in Civil Engineering, M.E.P. from IIM, Ahmedabad and OPM from Harvard Business School, Boston; he is presently the MD of Agrocel Industries Pvt. Ltd

Mr. Ravi A. Shroff | Director

He is B.E. (Chemical Engineering) and M.S. (Chemistry). He is also holding directorship in several private limited companies and one Investment Company. He is also a partner in several partnerships. Presently he is the MD in Excel Industries Ltd

Mr. Ninad D. Gupte | Independent Director

He is a B.Sc degree from Bombay University, PGDBM (XLRI-Jamshedpur), and Diploma in Tax Management (Bajaj Institute of Management-Bombay University). He has 39 years of experience with the industry in the field of chemicals, petrochemicals and agrochemicals

Mr. Bernd Dill | Independent Director

He is a German national, having emphasis on mathematics and natural sciences, Doctoral Thesis in Chemistry "Summa Cum Laude" at Frankfurt University. Recently, he has left his latest position as Executive Vice President Technology of Lurgi AG in Frankfurt and started his own company, Dr. Bernd Dill Consulting, based in Germany and Switzerland

Mr. Nimish U Patel | Independent Director

He has 23 years of experience with the industry in the field of Electro Plating, Textile and Pharma Industries. He is the MD of Shri Dinesh Mills Ltd. He is also holding the position of Director in Ultramarine & Pigments Ltd. He is also the Chairman and MD of Dinesh Remedies Ltd, a subsidiary of Shri Dinesh Mills Ltd

Ms. Geeta Goradia | Independent Director

She is MA Honors in Industrial Economics and Law from Maharaja Sayajirao University of Vadodara. She started her career as a Management Trainee in Mukund Iron & Steel Works, Mumbai and reached to a level of MD of renowned Company of Vadodara viz. Jewel Consumer Care Pvt. Ltd.

Mr. Hemant J. Bhatt | Independent Director

He is having 29 years of post qualification experience in the financial domain. The scope of excellence includes field of Auditing, Project consulting, Fund syndication, Merchant Banking Activities, Financial Consulting, Risk Management, Corporate Governance, Six Sigma, IFRS, XBRL, SOX. He had been designated as the head of Gujarat Operations for BDO Consulting Pvt. Ltd.

Mr. Anandmohan Tiwari | Independent Director

He has worked as a member of the Indian Administrative Service for 34 years, out of which for 20 years in social sector namely women's empowerment, rural development, tribal development, education and CSR. He has worked as MD in Gujarat Narmada Valley Fertilizers Company, Gujarat Alkalies and Chemicals Ltd, Vadodara and Gujarat State Fertilizers & Chemicals, Ltd, Vadodara

Appointed Mr. Avtar Singh as Joint Managing Director

Our Board at its meeting held on 22nd September, 2021, has approved the appointment of **Shri Avtar Singh as a Whole-time Director of the Company designated as Joint Managing Director for a period of 5 (five) years w.e.f 1st October, 2021.**

Shri **Avtar Singh** started his career with Gharda Chemicals Private Limited, Mumbai as Junior Chemist in the year 1980. Thereafter, in the year 1981, he joined Punjab Chemicals and Crop Protection Limited (PCCPL) and started working in Operations and handled plants in various capacities. Having regard to his technical expertise, Knowledge of business processes and products of the PCCPL, introduction of new products and his innovative ideas to increase business of the Company, he was appointed as a Whole Time Director in the year 1996.

He has 41 years of rich experience and expertise in Chemicals, Pharmaceutical and Agrochemical Products. His rich technical experience & expertise shall be very valuable for the future growth initiatives of the Company.

Our company has adopted a sustainable method of doing business

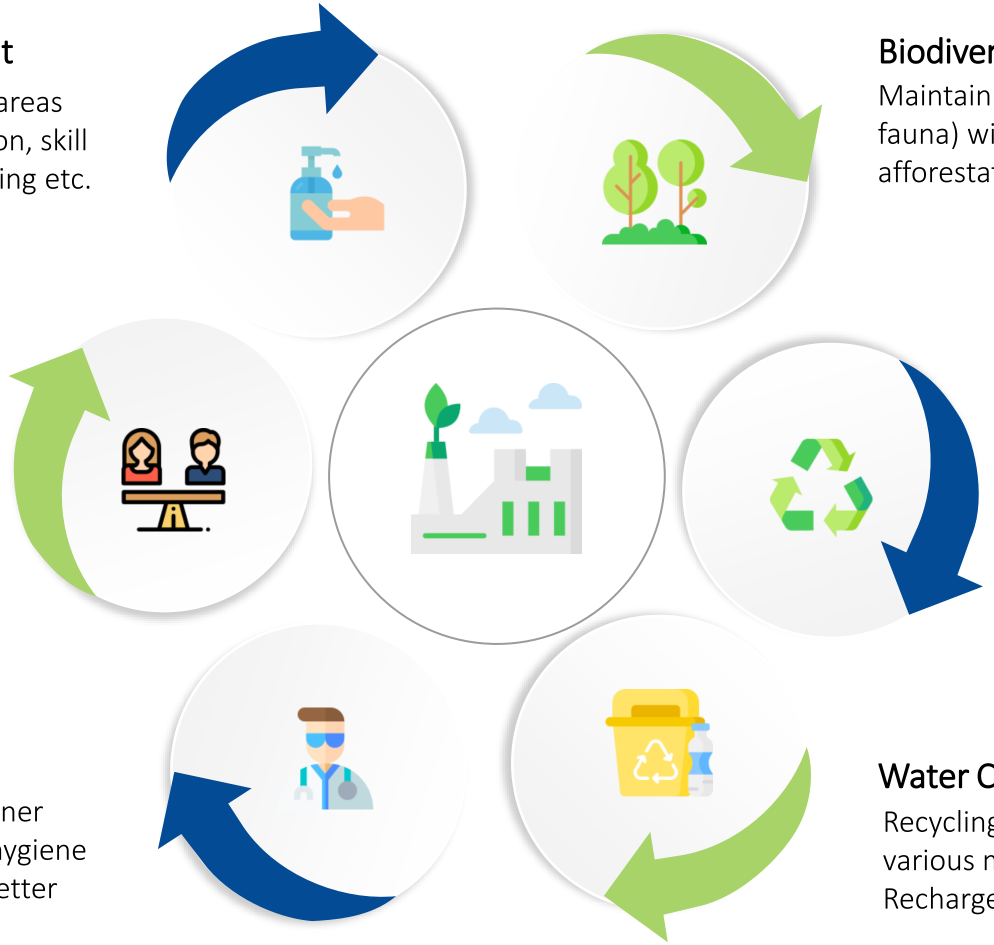
Transpek
reative Chemistry

Community Empowerment

Serving the society in various areas like health & hygiene, education, skill development, vocational training etc.

Biodiversity

Maintaining and enhancing green belt (flora and fauna) within the factory premises through afforestation and plantations



Human Rights & Gender Equality

Maintaining work culture that ensures right opportunities to all on basis of their abilities and values without any bias

Awareness about Environmental Footprint

Minimizing impact of our operations by creating sustainable value chain and conservation / recycle/ reuse of resources

Health and Safety

Conducting operations in manner that ensures safety, health & hygiene of the employees leading to better working environment

Water Conservation

Recycling and reusing water through various methods like Bio-Filter, Recharge well, etc

Well Established, Efficient & Effective Safety and Environmental Practices

Accredited with ISO 9001:2015, ISO 14001:2015, BS OHSAS 18001:2007 for Management System and ISO 50001:2011 for Energy Management System

ESG at the heart of all we do

Corporate social responsibility

Women Empowerment Workshops

Understanding the needs of communities, addressing them through need-based projects and making them work together to help create game changing development for sustainable growth

Vocational Training

Our vision is to actively contribute towards creating innovative and sustainable solutions in the fields of health, education, vocational training and skill building and in doing so, build a better sustainable way of life for the weaker sections of the society

Solidifying the base

Focus on all round development of children with special teaching classes for academic purpose and workshops having various activities

Health Awareness

Several sessions arranged for creating health awareness on issues like HIV, Anemia, Women's Health and hygiene, Cancer etc. Special medical check up camps are also arranged for addressing their health issues and for providing medicines and guidance to everyone

Strengthening the Foundation

Awards and Recognitions – A glimpse

**Government of Gujarat:
Excellence in CSR Award**

Shri Atul Shroff MD & Union Leader Shri Ashok Narsinh receiving the award at the hands of Hon. O. P. Kohli – Governor of Gujarat

FGI Award for Excellence in the field of Environment Pollution Abatement & Preservation

Shri Bimal V. Mehta, ED, receiving Federation of Gujarat Industries Award at the hands of Shri Manohar Parrikar, Minister of Defence, Government of India

**Indian Chemical Council:
Best in Social Responsibility Award**

Vice President (Marketing) and Dy. General Manager (HRM) receiving the Indian Chemical Council Award for Social Responsibility

Many Awards in Social Responsibility, Environment Protection & Water Conservation

Recognition for Company's Values, Ethics and Social Commitment

Environment, health and safety

We have Full-fledged Effluent management system with a licensed discharge facility to the central Effluent channel
Our company has 100 acres of land with a green belt of more than 30,000 trees within its premises

Socially responsible at the time of COVID – 19

Activities done during COVID-19:

- Arranged for immunity boosting medicines including multi vitamins, zinc and iron sucrose injections, as per the requirements of Primary Health Centre – Mujpur, along with gloves and sanitizer bottles for their health staff
- During the lockdown period, packed lunches were provided from our factory's canteen to various Govt. personnel on duty
- Distribution of masks, sanitizer bottles, homeopathic medicines etc in Ekalbara and Mahuvad villages
- Help to Employees - Personal attention on wellbeing, Distribution of Preventive Ayurvedic and Homeopathic Medicine & Increase in Medical and Life Insurance Limits
- Donation of Sanitization Tunnel at District Collector Office
- Contribution to Chief Minister's Fund
- Provided Infusion Pumps to Govt. Hospital.
  Oxygen provided to Employees, Individuals and Hospitals
- Company's ambulance was given to SSG Hospital, Vadodara for 10 days to transport patients infected with COVID-19

Historical Financial Highlights

FY21 – Consolidated Profit & Loss Account

Particulars (Rs. Crores)	FY21	FY20	Y-o-Y
Revenue from Operations	339.4	565.6	
Other Income	17.3	17.4	
Total Revenue from operations	**356.7**	**583.0**	*-38.8%*
Cost of materials consumed	159.3	253.1	
Purchases of stock-in-trade	0.0	0.0	
Changes in inventories of finished goods, work-in-progress and stock-in-trade	3.2	7.2	
Total Raw Material	162.6	260.3	
Employee Expenses	44.9	49.4	
Other Expenses	84.8	138.0	
EBITDA (Including Other Income)	**64.4**	**135.3**	*-52.4%*
EBITDA Margin (%)	*18.1%*	*23.2%*	
Depreciation	28.5	25.9	
EBIT	**35.9**	**109.4**	*-67.1%*
EBIT Margin (%)	*10.1%*	*18.8%*	
Finance Cost	10.4	*15.9*	
Exceptional Item	0.0	0.0	
Profit before Tax	**25.5**	**93.5**	*-72.7%*
Tax	2.2	20.6	
Profit After Tax	**23.3**	**73.0**	*-68.1%*
PAT Margin (%)	*6.5%*	*12.5%*	
EPS (in Rs.)	41.74	130.62	

Mar'21 - Consolidated Balance Sheet

Transpek
reative Chemistry

Liabilities (Rs. Crores)	Mar-21	Mar-20
Equity		
Equity Share capital	5.6	5.6
Other Equity	374.2	332.9
Total Equity	**379.8**	**338.5**
Financial liabilities		
(i) Borrowings	44.3	44.6
(ii) Lease liabilities	7.1	9.6
Provisions	3.1	3.6
Deferred tax liabilities (Net)	58.5	56.5
Total Non Current Liabilities	**113.0**	**114.3**
Financial liabilities		
(i) Borrowings	27.0	32.3
(ii) Trade Payables	36.2	52.2
(iii) Other financial liabilities	32.4	40.7
(iv) Lease liabilities	9.2	9.0
Provisions	0.3	0.3
Other current liabilities	1.3	1.5
Current tax liabilities (Net)	0.2	0.0
Total Current Liabilities	**106.4**	**135.9**
Total Equity and Liabilities	**599.2**	**588.7**

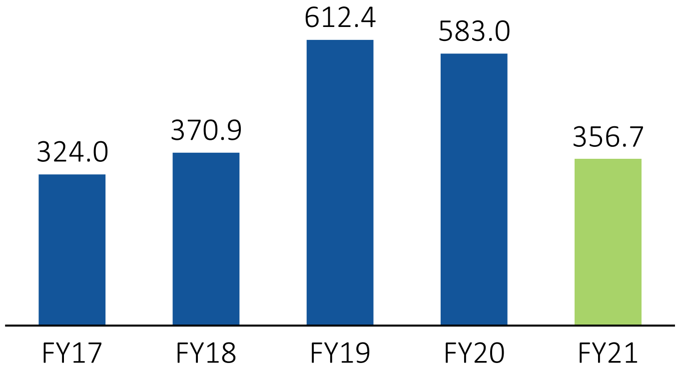
Assets (Rs. Crores)	Mar-21	Mar-20
Non Current assets		
Property, Plant and Equipment	271.5	270.7
Capital work-in-progress	13.9	18.6
Right to use of lease assets	15.6	16.0
Investment In subsidiary	0.0	0.0
Financial Assets		
(i) Investments	142.1	117.9
(iii) Loans	0.9	1.8
(ii) Other financial assets	1.2	1.3
Other non-current assets	0.3	3.9
Total Non Current Assets	**445.5**	**430.1**
Current Assets		
Inventories	36.7	49.7
Financial Assets		
(i) Trade receivables	76.1	89.8
(ii) Cash and cash equivalents	15.5	0.4
(iii) Bank balances other than above	6.7	0.7
(iv) Loans	0.0	0.0
(v) Other financial assets	3.1	2.1
Other current assets	15.6	15.9
Total Current Assets	**153.7**	**158.6**
Total Assets	**599.2**	**588.7**

Mar’21 - Consolidated Cash Flow Statement

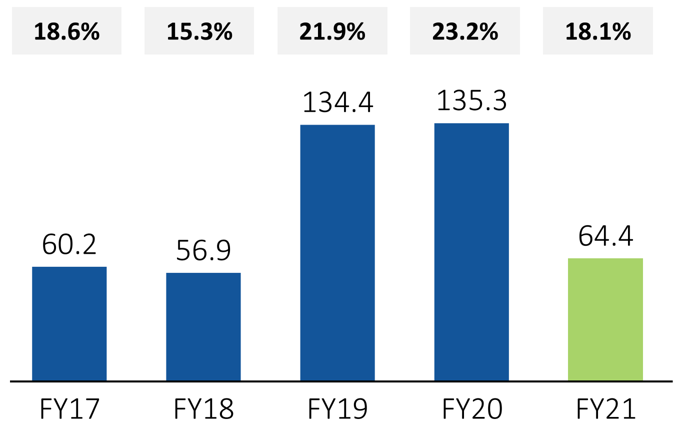
Particulars (Rs. Crores)	Mar-21	Mar-20
Net Profit Before Tax	25.5	93.5
Adjustments for: Non Cash Items / Other Investment or Financial Items	33.6	39.3
Operating profit before working capital changes	59.1	132.8
Changes in working capital	2.4	2.0
Cash generated from Operations	61.5	134.8
Direct taxes paid (net of refund)	(3.8)	(24.2)
Net Cash from Operating Activities	57.8	110.6
Net Cash from Investing Activities	- 16.8	- 33.2
Net Cash from Financing Activities	- 26.0	- 77.2
Net Decrease in Cash and Cash equivalents	15.1	0.2
Add: Cash & Cash equivalents at the beginning of the period	0.4	0.2
Cash & Cash equivalents at the end of the period	15.5	0.4

Consolidated Financial Highlights

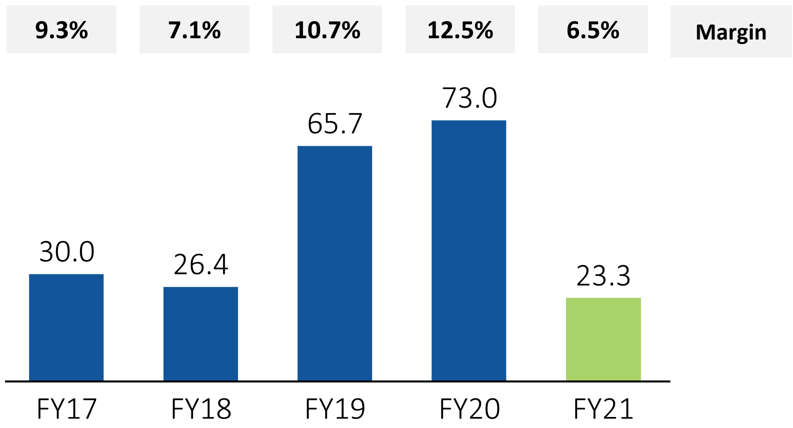
Revenue* (Rs. In Cr)



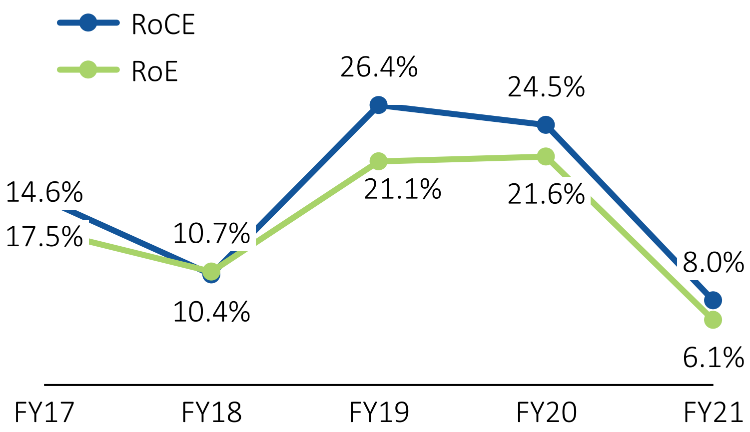
EBITDA* (Rs. In Cr)



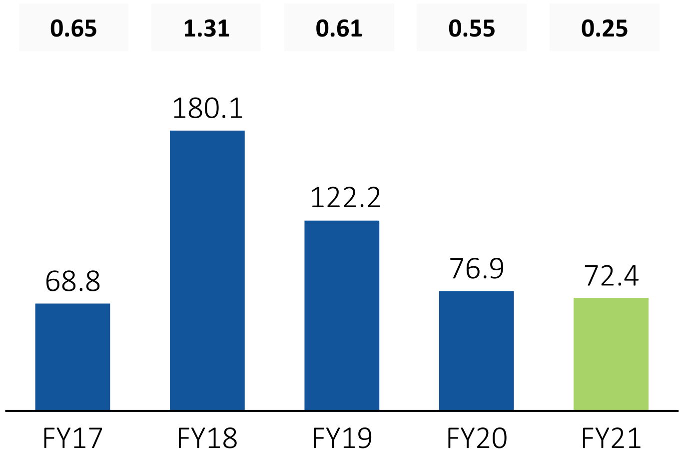
PAT (Rs. In Cr)



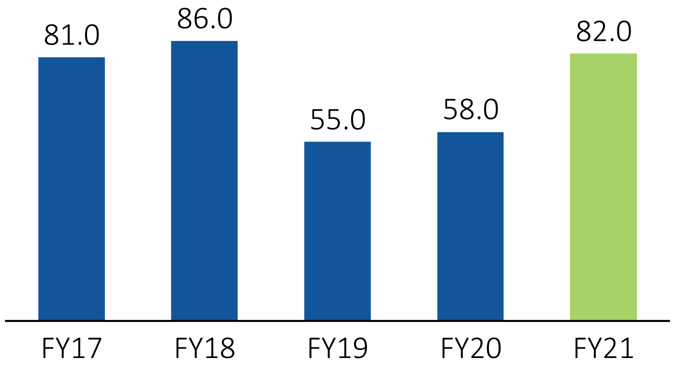
ROCE & ROE (%)



Debt (Rs. In Cr) & Debt / Equity (x)



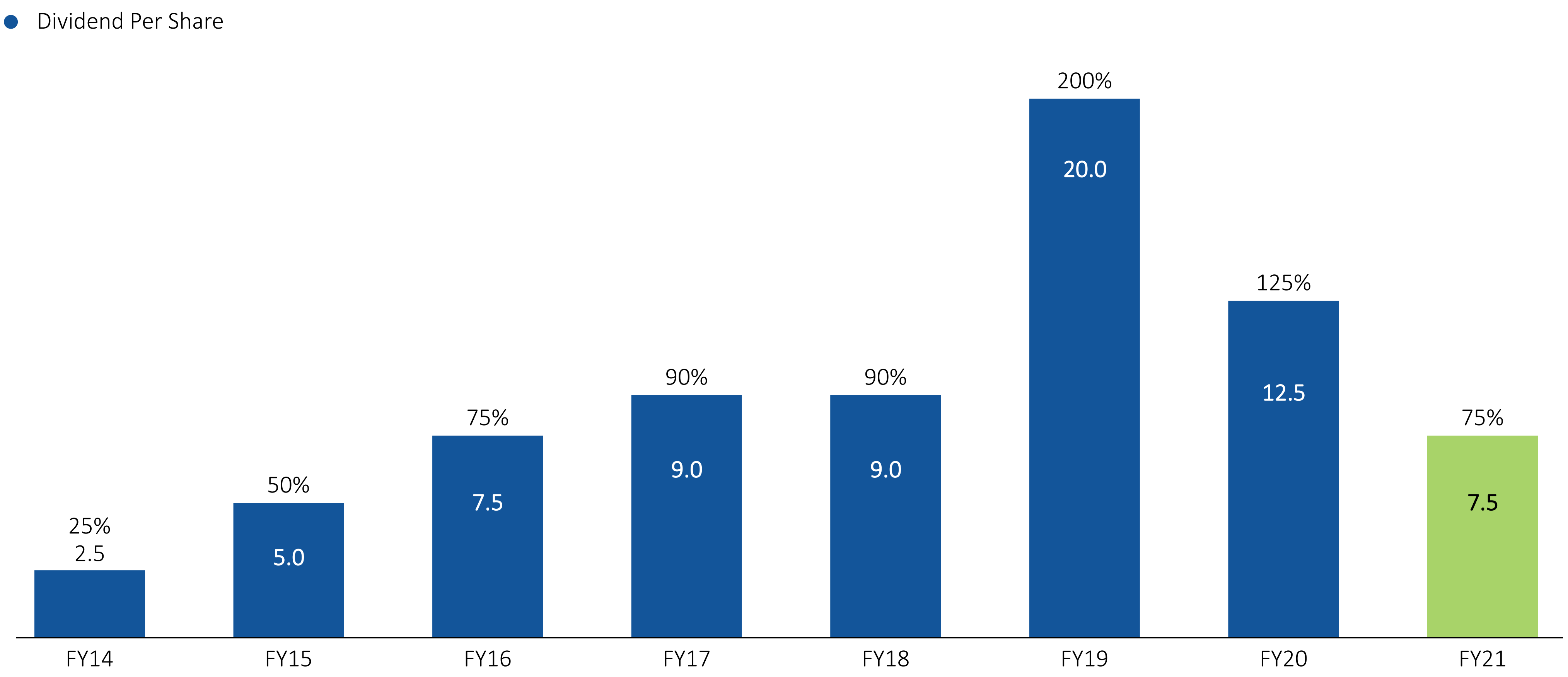
Net Working Capital (No. of days)



*Includes other income as major part of TIL's other income consists of Export incentives and duty drawbacks that are directly linked to the export sales | FY17 & FY18 revenue are net off excise duty

Consistent Dividend Performance

Dividend



Way Forward

Strategic Growth

A two fold approach to growth is being followed by the Company:

- First approach is to add products that are similar to current products in chemistry profile but have varied applications. This would help in growing in the areas that are well known by the Company and also the Company has carried a solid reputation for.

- Second approach is to examine and consider opportunities in chemistry profile that is different from the current one but has a critical mass potential in terms of the size & volume. This can provide significant growth to the Company over a medium to long term.

Contact Information

Company :

Transpek Industry Limited
CIN: L23205GJ1965PLC001343

Mr. Alak D. Vyas

E: secretarial@transpek.com

www.transpek.com

Investor Relations Advisor :

Strategic Growth Advisors Pvt. Ltd.
CIN: U74140MH2010PTC204285

Mr. Shrikant Sangani / Ms. Pankti Majithia
E: shrikant.sangani@sgapl.net / pankti.majithia@sgapl.net
T: +91 9619595686 / 9619611096

www.sgapl.net

THANK YOU